

# The Huston Foundation





**Annual Report** 

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Committed to Protestant

Evangelical Christian needs worldwide
and Secular purposes nationally

The Foundation, its Directors, and Officers may make recommendations for one-time solicited or unsolicited grants to qualified organizations, subject to the approval of The Huston Foundation Board of Directors. Qualified organizations are those approved by the IRS as tax exempt and meet the Foundation's grantmaking requirements (guidelines).

Any solicited or unsolicited grant awarded by the Foundation, in any year, does not constitute a precedent for subsequent grants to the same or other qualified organizations.

The Directors reserve the right, at their sole discretion, to determine and/or modify the amount and duration of any grant.

Any grantee who wishes to apply the sum total or any portion of the specific grant funds to other purposes than that solicited in the original request, must obtain prior permission to do so in writing.

## Background of The Huston Foundation

The Huston Foundation, a private family foundation, was incorporated as a Pennsylvania non-profit corporation on December 12, 1957 for federal tax purposes.

The Huston Foundation was established by Charles Lukens Huston, Jr. and his sister Ruth Huston, co-founders and principal donors as a tribute to their parents, Charles Lukens Huston, a Protestant Evangelical Christian philanthropic industrialist, and Anne Stewart Huston, a Protestant Evangelical Christian community leader.

Ruth Huston, 1900-1982, served for over half a century as a Protestant Evangelical Christian missionary in the Appalachian Mountains of eastern Kentucky, and concurrently served as a director of the Lukens Steel Company in Coatesville, Pa. In Kentucky, she founded a summer Bible camp for children, taught Bible studies, promoted Christian education, and allocated most of her income to the Lord's work, both nationally and internationally. Miss Huston was a trustee of Bryan College and Bob Jones University. She was conferred the Honorary Doctorate of Letters degree from Bryan College and Pikeville College. She authored several books including God's Timing and Acting like Christians. Miss Huston was called upon on numerous occasions to speak publicly about her missionary services and business acumen.

Charles Lukens Huston, Jr., 1906-1982, was an active supporter of educational, community, humanitarian, and faith-based organizations. He was founder of several family and children service organizations including Health and Welfare Council and The Family Services, both of Chester County. As President and CEO of the Lukens Steel Company he founded the Coatesville Opportunity Council on Low Income Housing. As a recipient of the prestigious Silver Beaver award from the Boy Scouts of America, it was evident that Mr. Huston was a champion of developing leadership qualities in children. His own leadership abilities benefited major university, bank and corporate boards. These included Eastern University; Drexel University, where he was conferred the Honorary Doctorate of Letters degree; Marine Midland Bank of New York; American Iron and Steel Institute; and the International Iron and Steel Institute.

Following the passing of its founders, the Foundation continued to grow both in financial assets and family interest. The only income providing for operating expenses and grants to charity is derived through sound investments in the securities market. Therefore, securities market fluctuations have a direct impact on the Foundation's expenditures and grants from year to year.

The widow of Charles L. Huston, Jr., Nancy G. Huston, served as the Foundation president from 1982 until her death in 2002 — leaving her three children and five of the grandchildren to carry out the purposes and interests of the founders.

#### The Overall Mission

The charitable interests of both founders are reflected in the Foundation's overall mission and more specifically in the Protestant Evangelical Christian and Secular mission statements. It is important to note that while the Foundation operates as one non-profit corporate entity; distributions are divided between Protestant Evangelical Christian and Secular organizations. According to the directive established by the founders, a majority of the grants must be given to Protestant Evangelical Christian organizations. This has been the consistent practice of the foundation since its inception in 1957.

The Foundation, a regional, national and international philanthropy is committed to serving Protestant Evangelical Christian needs worldwide and secular purposes nationally, through its grantmaking, as an investment in humanitarian needs.

By providing funds, technical assistance, collaboration, and networking on behalf of not-for-profit organizations, the Directors of the Foundation seek to encourage individual and Christ-centered development, which promotes personal evangelism and discipleship. In addition, the directors seek to encourage problem solving and innovative, practical approaches to meeting the changing needs of our regional, national, and international communities.

#### Protestant Evangelical Christian Mission

The Protestant Evangelical Christian grantmaking of the Huston Foundation is structured to honor the legacy of Ruth Huston and her parents Charles L. and Annie Huston. The primary interest of the Foundation is in funding ministries that have a strong Protestant, Christ-centered, Biblical-based foundation with an effective prayer ministry and unique calling by the Holy Spirit to promote evangelism and discipleship around the world. Ministries which subscribe to the building up of the Body of Christ with a deep commitment to and dependence upon the leading of the Holy Spirit to promote strong integrated programs and projects where the Biblical claims of Christ are presented side by side with any ministry involved.

#### Secular Mission

The Secular grantmaking of the Huston Foundation strives to conform to the principles and directions established by Charles Lukens Huston, Jr., for the benefit of improving the quality of life through not-for-profit organizations recognized by the Internal Revenue Services as qualified to receive foundation grants. The Foundation directors strive toward effective and efficient stewardship in receiving, researching, and evaluating requests for funding and determining the amount of distribution of funds in grants in areas of education, health, human services, arts, culture, science, civic, community services, and environment.

## **Board of Directors and Officers**

Elinor Huston Lashley

Williamsburg, Virginia Chair of the Board

Charles L. Huston, III

Chester Springs, Pennsylvania

President and CEO

Nancy Huston Hansen

Malvern, Pennsylvania

Vice President

Rebecca H. Mathews

Melrose, Massachusetts

Corporate Secretary

Charles L. Huston, IV

Coatesville, PA

Treasurer

Charles B. Chadwick

Ridgewood, New Jersey

Director

Scott G. Huston

Berwyn, Pennsylvania

Director

Patricia A. Jones

Glenside, Pennsylvania

**Assistant Corporate Secretary** 

## **Program Directors**

Nancy Huston Hansen

**Evangelical Relations** 

Elinor Huston Lashley

**Education and Cultural Relations** 

Charles L. Huston, III

Community Relations

#### **Huston Foundation Staff**

Susan B. Heilman

**Executive Assistant** 

Patricia A. Jones

Administrative Assistant

#### Consultants to the Board of Directors

Rainer & Company

Certified Public Accountants, Newtown Square, Pennsylvania

myCIO Wealth Partners LLC

Philadelphia, Pennsylvania

## Accountant's Report

To the Board of Directors The Huston Foundation Wayne, Pennsylvania:

We have reviewed the statements of financial position — cash basis of the Huston Foundation as of December 31, 2012 and 2011, and the related statements of activities and changes in net assets — cash basis and statements of cash flows — cash basis for the years then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. All information included in these financial statements is the representation of the directors of the Huston Foundation.

A review consists principally of inquires of Foundation personnel and analytical procedures applied to financial data. It is substantially less in scope than an audit in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with the cash basis of accounting.

The data in the financial statements is presented only for supplementary analysis purposes and has been subjected to the inquiry and analytical procedures applied in the review of the basic financial statements. This data is presented on the cash basis of accounting. We did not become aware of any material modifications that should be made to the data.

Rainer & Company March 2013

#### **Consolidated Financial Statement**

| As of December 31, 2011                | 2012             | 2011               |
|--|------------------|--------------------|
| Assets                                 | \$<br>24,168,890 | \$<br>22,923,133   |
| Total Revenues                         | \$<br>529,900    | \$<br>585,450      |
| Realized Gain (Loss) on Sale of Assets | \$<br>312,147    | \$<br>303,304      |
| Change in Market Value of Securities   | \$<br>1,947,741  | \$<br>( 1,398,579) |
| Total Expenses                         | \$<br>686,770    | \$<br>709,894      |
| Contributions                          | \$<br>856,288    | \$<br>987,980      |

## Statement of Investment Policy

The Huston Foundation's continuing grant-making capability is directly related to its investment policy.

The policy is centered upon an asset allocation that the directors believe will produce, over most five-year periods, a portfolio rate of return sufficient to cover the required minimum annual charitable distributions, administrative and investment management costs without eroding the real (inflation adjusted) value of the Foundation's investment portfolio.

The Foundation has an Investment Committee of five Board members appointed by the Foundation's Board of Directors to:

- oversee the investment activities
- allocate and reallocate assets among asset classes, investment styles and portfolio managers within the allocation ranges previously approved by the Board
- ♦ act for the Board on investment matters between board meetings
- make recommendations to the Board's finance committee which is a committee of the entire Board of Directors, meeting at least twice each calendar year

Under The Foundation has a contract with a qualified investment consultant to:

- recommend appropriate, highly qualified, investment institutions, securities custodian, and fund managers
- provide support to the investment committee
- supervise the investment activities
- → to report thereon to the investment committee
- recommend changes in investment policy and investment managers
- provide a written annual report to the Board of Directors no later than the end of the first quarter of the Foundation's following year
- the investment consultant is appointed annually following a Board performance review

# **Analysis of Grant Distributions**

## Foundation Distributions by Discipline

| All Foundation Grants                     | 2012          | 2011          |
|---|---------------|---------------|
| Dollar amount of Evangelical grants       | \$<br>438,000 | \$<br>502,230 |
| Dollar amount of Secular grants           | 418,288       | 485,750       |
| Total dollar amount of grants             | \$<br>856,288 | \$<br>987,980 |
| Total number of grants                    | 121           | 130           |
| Average grant                             | \$<br>7,077   | \$<br>7,600   |
| Largest single grant                      | \$<br>110,000 | \$<br>100,000 |
| Smallest single grant                     | \$<br>400     | \$<br>250     |
|   |               |               |
| Grants to Evangelical Organizations       |               |               |
| Total dollar amount of grants             | \$<br>438,000 | \$<br>502,230 |
| As percentage of foundation grant dollars | 51.15         | 50.83%        |
| Total number of grants                    | 64            | 70            |
| As percentage of foundation grants        | 52.89%        | 53.85%        |
| Average grant                             | \$<br>6,844   | \$<br>7,175   |
| Largest single grant                      | \$<br>110,000 | \$<br>75,000  |
| Smallest single grant                     | \$<br>400     | \$<br>500     |
| Grants to Secular Organizations           |               |               |
| Total dollar amount of grants             | \$<br>418,288 | \$<br>485,750 |
| As percentage of foundation grant dollars | 48.85%        | 49.17%        |
| Total number of grants                    | 57            | 60            |
| As percentage of foundation grants        | 47.11%        | 46.15%        |
| Average grant                             | \$<br>7,338   | \$<br>8,096   |
| Largest single grant                      | \$<br>30,000  | \$<br>100,000 |
| Smallest single grant                     | \$<br>636     | \$<br>250     |

## Foundation Distributions By Geographic Area

|                                     | Number of Grants | Percentage of Grants | Dollars       | Percentage of Dollars |
|-------------------------------------|------------------|----------------------|---------------|-----------------------|
| National (except Pennsylvania)      | 44               | 36.36                | \$<br>288,600 | 33.70                 |
| Pennsylvania                        |                  |                      |               |                       |
| Bucks County                        | 3                | 2.48                 | 14,000        | 1.63                  |
| Chester County (except Coatesville) | 13               | 10.74                | 99,152        | 11.58                 |
| Coatesville                         | 14               | 11.57                | 115,136       | 13.45                 |
| Delaware County                     | 14               | 11.57                | 162,900       | 19.02                 |
| Lancaster County                    | 2                | 1.65                 | 12,000        | 1.40                  |
| Montgomery County                   | 8                | 6.61                 | 34,500        | 4.03                  |
| Philadelphia County                 | 14               | 11.57                | 67,000        | 7.82                  |
| Other Pennsylvania Counties         | 9                | 7.44                 | 63,000        | 7.36                  |
| Total                               | 121              | 100.00               | \$<br>856,288 | 100.00                |

## Foundation Distributions By Program Areas

|  | Number of Grants | Percentage of Grants | Dollars    | Percentage of Dollars |
|--|------------------|----------------------|------------|-----------------------|
| Evangelical                            |                  |                      |            |                       |
| Discipleship Ministry                  | 14               | 11.57                | 63,600     | 7.43                  |
| Evangelical Arts and Culture           | 3                | 2.48                 | 19,400     | 2.27                  |
| Evangelical Christian Outreach Mission | on 5             | 4.13                 | 23,000     | 2.69                  |
| Evangelical Civic                      | 2                | 1.65                 | 10,000     | 1.17                  |
| Evangelical Education                  | 5                | 4.13                 | 28,000     | 3.27                  |
| Evangelical Healthcare                 | 1                | .83                  | 5,000      | .58                   |
| Evangelical Media Communications       | 10               | 8.26                 | 54,000     | 6.31                  |
| Evangelical Ministries                 | 15               | 12.40                | 195,000    | 22.77                 |
| Evangelism                             | 9                | 7.44                 | 40,000     | 4.67                  |
| Total Evangelical                      | 64               | 52.89                | \$ 438,000 | 51.15                 |
| Secular                                |                  |                      |            |                       |
| Arts and Culture                       | 7                | 5.79                 | 45,152     | 5.27                  |
| Civic                                  | 4                | 3.31                 | 52,636     | 6.15                  |
| Community Services                     | 16               | 13.22                | 129,000    | 15.07                 |
| Education                              | 19               | 15.70                | 118,500    | 13.84                 |
| Environment                            | 3                | 2.48                 | 13,000     | 1.52                  |
| Healthcare                             | 2                | 1.65                 | 10,000     | 1.17                  |
| Public Policy                          | 6                | 4.96                 | 50,000     | 5.84                  |
| Total Secular                          | 57               | 47.11                | 418,288    | 48.85                 |
| Total Distributions                    | 121              | 100.00               | \$ 856,288 | 100.00                |

# Preserving the Founding Donors Philanthropic Grantmaking, Operational Intent, and Practices

The Foundation's Board of Directors and executive staff are committed to adhering to the core principles, policies, and practices established and followed during their personal lifetime of grantmaking and philanthropic activities.

While it has been several decades since the passing of the founding donors, the Foundation's Board of Directors acknowledge, accept and carefully address the social and economic changes affecting the charitable organizations relying on donations, as well as, the Foundation's financial capacity to award grants.

The well designed organizational structure and funding criteria established by the founders has continued to help the Foundation survive the "winds of changing times".

Each year the requests for funding exceed the funds available for distribution. The long standing criteria for assisting the Board of Directors and executive staff in deciding where the funds may be most effective still remains intact and fundamentally sound.

## **Grant Requirements and Procedures**

All grant awards are decided upon and approved by the Board of Directors at their meetings in May and November. No discretionary grants are awarded. The Board reviews recommendations and then votes on all awards. An organization may submit a request for funding toward a program or project which received a grant in the proceeding year. (Example: An organization may apply each year of a three-year campaign with all required information except the tax-determination letter in subsequent years after the initial request has been submitted.)

#### **Grantmaking Restrictions**

No organization may request funding for more than one project/program in any one grantmaking cycle (May/November).

The Directors do not make grant awards for:

- secular programs outside of North America
- scholarship support to individuals other than those receiving education grants under established foundation programs
- intermediate organizations which in turn distribute resources to beneficiaries of their own selection
- individual or group travel purposes (i.e. marching bands, precision drill teams, choirs, etc.)

- endowment funds (Director's prerogative)
- tickets for events or advertising for benefit purposes
- fraternal organizations
- political candidates or parties
- political Action Committees (PACs) engaged in influencing legislation
- veterans organizations, labor groups and social clubs
- coverage of continuing operating deficits
- document publication costs
- capital building (brick and mortar)
- multi-year grant funding

#### **Request Procedures**

Proposals for the spring grant session are accepted between the dates of January 1 and March 15. Proposals for the fall grant session are accepted between July 1 and September 15. Letter of Inquiry Forms cannot be submitted between March 16 and June 30 or between September 16 and December 31.

Request for grants originate online at www.hustonfoundation.org. To expedite the grant application process for both applicants and the Foundation, we have a tiered screening process as follows:

#### 1. Online Letter of Inquiry Form

Applicants review the material on our web site and, if appropriate, submit a Letter of Inquiry Form online.

Please note that even though an organization has received a grant in the past or has applied before, they still need to begin the process with the completion of an LOI form online, each and every year.

#### 2. Applicant Information Form

Pending a positive response to the Letter of Inquiry, by email or by checking the status of their online account, applicants are invited to submit an Applicant Information Form online.

#### 3. Formal Proposal

Pending a positive response to the Applicant Information Form, by email or by checking the status of their online account, qualified applicants are invited to submit a formal proposal to:

The Huston Foundation 900 West Valley Road, Suite 204 Wayne, PA 19087

#### A formal proposal includes:

- ◆ A print out of the completed and approved Applicant Information Form available online in the applicant's account. (Please note that if an organization has received a grant in the past or has applied before, they still need to send a print out of the approved Applicant Information Form for the current grant request.)
- → Brief written grant proposal (2-4 page)
- ♦ IRS tax-exemption letter, and employer identification number (E.I.N.)
- Commonwealth of Pennsylvania, Department of State, Bureau of Charitable Organizations, Certificate of Registration. Contact the PA Bureau of Charitable Organizations at www.dos.state.pa.us or 800-732-0999 for requirements and exemptions
- ◆ Agency's most recent IRS Form 990
- ♦ History of organization
- ◆ Statement of Faith (Protestant Evangelical Christian Organizations only)
- Provide names of supporting organizations providing public and private funding sources in general or for this specific project
- ◆ List of the Board of Directors
- ◆ Agency's current operating budget and detailed project budget
- ◆ Statement that there has been no change in purpose, character, or method of operation since the organization's IRS tax letter was issued
- ♦ Present project goals in quantifiable objectives, where applicable
- → Do not staple pages, other than Form 990

#### **Conditions of Grant Agreement**

#### **Program Monitoring**

The Foundation, at its own expense, may monitor and conduct an evaluation of the grantees operations under this grant. This may include visits by representatives of the Foundation to observe the grantee's program, procedures and operations, and discussions of the program with the grantee's personnel.

#### Accounting and Financial Review

A complete and accurate record of the funds received and expenses incurred under this grant must be maintained by the grantee. Also, the Foundation, at its own expense, may audit, the records of the grantee insofar as they relate to the activities funded by this grant.

#### **Budget**

If this grant has been based upon a detailed expense budget, a copy of the budget should be attached to this Agreement. No changes may be made in budgetary allocations without the Foundation's prior written approval.

- the grantee looses tax-exempt status under Federal tax laws or substantially changes its purpose and mission
- ♦ the grantee organization ceases to exist, or the grantee discontinues the object for which the grant is designed before any or all of the grant is expended
- ♦ the grantee fails to comply with any portion of the agreed upon conditions

#### **Tax Exemption and Foundation Status**

The grantee shall immediately give written notice to the Foundation if, prior to the receipt of all or any portion of the grant, the grantee ceases to be exempt from federal income taxes under the provisions of Section 501 (c) (3) of the Internal Revenue Code or becomes a private foundation under section 509 (a) of the code, or if the purpose and mission of the grantee organization substantially changes.

#### **Continuing Support**

By making this grant, the Foundation assumes no obligation to provide other, or additional grants continuing support to the grantee.

#### Reporting

In accordance with the schedule above, the grantee shall furnish to the grantor a detailed written report on the use of the grant as well as an appraisal of the program results under the grant for the reporting period. The format of the financial section of these reports should be consistent with that of the attached budget, if any, and should show a comparison of the actual to budgeted expenditures.

#### Publicity

In the event that the grantee wishes to issue a news release concerning the grant, the text of the release must be submitted to the Foundation for review and approval no less than ten days prior to the release date.

#### **Unused Funds**

In the event that any or the entire grant is not expended within the duration of the specified grant period, the grantee shall inform the Foundation and either return the funds or redirect them according to the Foundation's wishes.

#### **Reversion of Grant**

All, or any portion of the grant awarded shall be returned to the Foundation under the following circumstances:

- ♦ in the event that the grantee looses its tax-exempt status under Federal tax laws all unexpended funds shall be returned to the Foundation
- ◆ should the grantee substantially change its purpose and mission, the grantee shall notify the Foundation of such change and seek permission to divert all or the unexpended portion of the funds to the new program or project. Should the grantee fail to receive permission to divert funds, all unexpended funds shall be returned to the Foundation
- ◆ should the grantee organization cease to exist, or should the grantee discontinue the program for which the grant is designed before any, or all, of the grant is expended, the unexpended funds, then it shall be returned to the Foundation
- ◆ should the grantee fail to comply with any portion of the agreed upon conditions, the unexpended funds shall be returned to the Foundation

#### Interest Earned from Invested Grant Funds

Any interest earnings which accrue as a result of investing funds awarded, shall be used for the specific purposes of the grant, and shall be reported in the financial section of the progress reports due to the Foundation.

#### No Other Conditions

The grant shall not be earmarked for any purpose which would cause the grant to be deemed "taxable expenditure" within the meaning of Section 4945 (d) of the Code and Treasury regulations there under.

#### **Special Conditions**

The grantee accepts and agrees to comply with any special conditions that my be imposed by the Foundation at the time the grant is awarded.

#### **Status Reports**

The Foundation requires the recipient organization to provide the following letters:

- ♦ Receipt of grant award verifying that funds have been received
- ♦ Interim use of funds reports for Evangelical grants are due six months after award
- ♦ Final use of funds reports for all grantees are due one year after award

## **Evangelical Ministries**

#### **Purpose**

Support organizations whose activities serve to spread the Gospel of Jesus Christ nationally and internationally and whose beliefs are contingent upon the books of the Old and New Testament of The King James Version of the Bible.

#### **Evangelical Requirements**

The Foundation provides grants only to those organizations and institutions qualified for tax-exempt status under 501(c)(3) of the Federal Internal Revenue Code. Therefore, an organization's tax-exempt letter must accompany a completed Foundation grant request form and a doctrinal statement of faith on the first application to the Foundation. Any subsequent requests for funding will not require the tax-exempt letter or statement of faith if prior funding has been received from the Foundation.

Each proposal must show an active presentation of the Gospel of Jesus Christ — (the Bible) with opportunities to receive Christ as their personal savior.

The following doctrine statement must be affirmed by the requesting organization in order to qualify for financial consideration.

"We believe:

In the Holy Trinity, consisting of God the Father, Jesus Christ the son, and the Holy Spirit; In the Virgin birth of our Lord and Savior Jesus Christ, who was begotten of the Holy Spirit and is true God and true man;

In the sinfulness of men and in Salvation through personal faith in Christ; in His bodily resurrection; in His present ministry of intercession; and in His personal return for His church;

In the Holy Spirit as a person who proceeds from the Father and the Son, by whom every believer is regenerated, in dwelt, empowered and sealed into the body of Christ which he believes;

In the Holy Scriptures as inspired by the Holy Spirit of God."

All requirements for funding must be in writing. This also applies to requests for subsequent funding.

#### **Grantmaking Priorities**

The Protestant Evangelical giving covers a vast area of ministries and services that are directly related to and involved in sharing the life saving message of Jesus Christ, encouraging the receiving of Jesus Christ as Lord and Savior, involving all aspects of ministry.

Below is a list of ministries which meet the criteria of grant giving by the Huston Foundation.

#### Discipleship

◆ Seminar conference, developing nations, youth discipleship programs

#### Protestant Evangelical Education/Schools

College, university, kindergarten-12, cultural preschool, special education

#### Protestant Evangelical Christian Outreach Missions

 Abuse, rehabilitation, counseling, education, environmental self-help, family services, legal aid, housing/shelter, literacy, forum, rescue mission, church planting, recreation, substance abuse, outreach services

#### Protestant Evangelical Civic

Community projects, community relations

#### Protestant Evangelical Media-Communication

→ Distribution, translation, publishing, radio, television/video

#### Protestant Evangelical Medical

✦ Hospital, clinic, mission, research, supplies

#### Protestant Evangelical Ministries

 Camp, professional athletes, communication, education, hospitals, counseling, administration, medical, neighborhood outreach, prisons, schools and colleges, sports/college

#### Protestant Evangelism

◆ Crusades, church, leadership development, missionary, youth

#### Foundations/Grantors

 Joint ventures, matching funds, network, references, Christian Community Foundations

#### Secular

#### **Secular Requirements**

#### Tax Status

Applications must have evidence of being granted 501(c)(3) tax-exemption status or other qualified IRS tax determination code. A letter showing that a tax-determination application has been filed with the Internal Revenue Service will suffice in the case of start-up organizations.

#### **Demonstration Need**

Requests for financial support must show evidence that the project, program, and organization is providing a unique community need.

#### **Types of Support**

While the directors prefer to provide funding for specific projects and programs, grants are awarded for general operation, and to capital projects including purchases of equipment on a selective, case-by-case meritorious basis. The Foundation does not support building campaigns.

In addition to the primary stated interests the Foundation will consider start-up or "seed" monies and "last resort" funding.

#### **Leveraged Resources**

The Foundation prefers not to be a sole source of funding for an agency or organization. We prefer to make grants to those applicants who have communications from other foundations and corporations.

#### **Evaluation**

Organizations are asked to present project goals in terms of quantifiable objectives against which the activities of their grant may be measured.

All requirements for funding must be in writing. This also applies to requests for subsequent funding.

#### **Grantmaking Priorities**

Grants may be awarded to the following organization categories:

#### Health and Human Services

- Activities which help provide basic human needs not being met through government or other organizations in the immediate community
- Programs which provide emotional and physical support to children, youth, adults, senior citizens, as well as those which strengthen families and assist individuals with special needs
- Information and referral services to the elderly, disadvantaged, under privileged or disabled

 Programs which increase employment opportunities and provide a means for developing self-reliance, responsibility and productivity among individuals in need

#### **Fducation**

- ♦ Programs which support the advancement of education
- Programs conducted by organizations or institutions which promote economic education and the American competitive free enterprise system
- ♦ Programs which provide educational opportunities to individuals with special needs
- Projects which promote human relations and understanding among diverse populations
- Activities addressing the special needs of youthful populations at-risk for delinquency, school dropout, abuse, neglect, illiteracy, and pregnancy

#### Civic

- Programs which encourage the linkages of public and private sectors to help relieve common society, economic and/or economic issues
- ◆ Projects that enhance the quality of life in local communities

#### Arts and Culture

- Organizations whose activities help to broaden the cultural and artistic experience of the general public and those individuals which may otherwise be denied them
- ♦ Programs which help maintain/exhibit artistic and cultural treasures

#### Science

- Programs/projects in research and demonstration of product or equipment evaluation leading to the finding of a prevention, cause, or cure of a major disease
- Programs/projects of non-governmental organizations that support or use science and technology in seeking progress in science and innovation within the framework of human values and social responsibility

#### **Environment**

- Activities which provide educational opportunities in the local community and to merits of preserving the environment
- ◆ Activities which promote preserving finite resources and to improve the quality of air and water through educational and research organizations
- Organizations who are near the conclusion of their campaign but are in need of a final grant to complete their funding needs
- ◆ Organizations who are at the start-up of their campaign but are in need of a leadership grant to launch a successful fund raising campaign

# 2012 Evangelical Ministries Distributions

| African Enterprise   | 5,000  |
|--|--------|
| Alliance Defending Freedom   | 5,000  |
| Alpha Mid Atlantic\$  Schwenksville, PA  General support for equipping 200 churches to run the Alpha Course                            | 4,000  |
| Alpha Pregnancy Services\$  Philadelphia, PA  General operating support for Life Skills program  | 4,000  |
| The American Academy   | 5,000  |
| Asian Access Life Ministries   | 5,000  |
| Bethany Christian Services   | 6,000  |
| Beulah Baptist Church\$  Philadelphia, PA  General support for Christian school serving grades k through 8                             | 5,000  |
| Bryan College\$  Dayton, TN  Renovations to Huston Hall including new HVAC system and renovation of built-in furniture and woodworking | 25,000 |

| Campus Renewal Ministries  | 4,000   |
|--|---------|
| Capstone Legacy Foundation, Inc. \$ Wayne, PA General support  | 110,000 |
| Chester County Christian Chorale   | 5,000   |
| Chester County Women's Services\$  Coatesville, PA  Support for education, prayer, community and evangelism outreach                                   | 5,000   |
| Child Evangelism Fellowship, Inc\$  Warrenton, MO  Support for Wonderzone.com project — online children's ministry worldwide                           | 4,000   |
| ChoiceOne Pregnancy and Sexual Health Resource Centers   | 5,000   |
| Christian Business Men's Connection\$  Chattanooga, TN  Support for ministry activities, evangelism and discipleship in the Greater  Philadelphia area | 4,000   |
| Christian Film & Television Commission   | 8,000   |
| City Line Church\$  Lansdowne, PA  Support for Upper Darby Ministry's youth soccer/evangelism initiative   | 3,000   |

| CityNet Ministries. Inc   | 3,000 |
|---|-------|
| Common Grace Philadelphia, Inc. \$ Philadelphia, PA Support for a weekend retreat for urban youth ages 13-18 — designed to create opportunities to share the Gospel | 4,000 |
| DiscipleMakers Inc\$  State College, PA  General support for Benito Stallings ministry of the Gospel on PA college campuses   | 4,000 |
| Every Generation Ministry   | 5,000 |
| Faith First Educational Assistance Corporation  | 5,000 |
| Far East Broadcasting Company   | 8,000 |
| Fellowship Foundation Inc   | 6,000 |
| Fellowship of Christian Athletes\$  Newtown, PA  Support for Philadelphia outreach including establishment of huddles and camp scholarships                         | 4,000 |
| FOCUS in the Delaware Valley\$  Haverford, PA  General support for ministry to teenagers at independent schools in western suburbs                                  | 5,000 |

| The Fourteen Four Group\$  Glendale, CA  Support for Indigenous Resource Mobilization training project to disciple and train Indian ministry leadership in the biblical mandate of stewardship and indigenous fundraising | 5,000  |
|---|--------|
| Global Events Group   | 4,500  |
| Grain of Wheat International, Inc\$  Suwanee, GA  Support for publications for training children's workers and direct child evangelism  | 5,000  |
| Greater Delaware Valley National Day of Prayer Task Force, Inc\$  Philadelphia, PA  General support for May 3, 2012 National Day of Prayer observance   | 6,000  |
| Haggai Institute\$  Norcross, GA  Sponsor training of two international leaders   | 9,100  |
| Hosanna/Faith Comes By Hearing  | 5,000  |
| Inner-City Movement   | 14,000 |
| International Justice Mission   | 5,000  |
| InterVarsity Christian Fellowship\$  Wayne, PA  General support for ministry to college students  | 3,000  |

| Jesus Alive Gospel Outreach   | 3,000  |
|---|--------|
| The John Jay Institute  | 5,000  |
| Keys to Life Ministries, Inc  | 10,000 |
| Kids Around the World\$  Rockford, IL  Funding for flannelgraph kits and teacher training to reach children in Bangaladesh  | 4,000  |
| Lamplighter Ministries international, Inc. \$ Waverly, PA Support for dramatic audio/radio broadcasts with a Biblical world view and "The Lamplighter Guild for the Creative Disciplines" | 5,000  |
| Leading the Way   | 4,500  |
| Life Awakening\$  Lancaster, PA  General support for ministry to hurting women  | 5,000  |
| Life Transforming Ministries  | 4,000  |
| Lighthouse Network  | 5,000  |

| Mark Inc. Ministries\$  Bear, DE  Support for production and distribution of audio CD resources that offer help and hope through Jesus Christ to hurting people | 6,000 |
|---|-------|
| Mission Media Ministries, Inc   | 5,000 |
| Northwest Network Foundation  | 5,000 |
| Open Doors USA  | 5,000 |
| Peter Deyneka Russian Ministries, Inc\$  Wheaton, IL  Support for Christian camps for children in the former Soviet Union in summer 2012                        | 4,000 |
| Philadelphia Access Center  | 4,000 |
| The Place of Refuge, Inc. \$ Philadelphia, PA General support to provide counseling services to underserved communities in North Philadelphia                   | 5,000 |
| Reaching Souls International  | 4,000 |
| Scripture Memory Mountain Mission\$  Emmalena, KY  Support for the ministry of Raymond and Gerry Haddix   | 6,000 |

| ServingLeaders Ministries   | 4,000   |
|---|---------|
| Somebody Cares America, Inc   | 8,000   |
| Spruce Hill Christian School  | 5,000   |
| Tel-A-Village International   | 7,000   |
| Women of God Ministries\$  Downingtown, PA  General support for Christian newspaper, The Voice of Grace and Truth | 5,000   |
| Worldlink International Ministries  | 5,000   |
| Young Life/Western Philadelphia Suburbs \$ Southeastern, PA Support for spring fundraising event                  | 500     |
| Total Evangelical Ministries Grants not including Matching Gifts\$  | 436,600 |
| Director's Matching Gifts — Evangelical   |         |
| IFOCUS in the Delaware Valley\$  Haverford, PA  | 500     |
| Global Media Productions Conference Center\$  Media, PA   | 500     |
| Inner-City Movement \$ Upper Darby, PA  | 400     |
| Total Evangelical Ministries\$  | 438,000 |

## 2012 Secular Distributions

| Allens Lane Art Center  | 3,000  |
|---|--------|
| AMERIKIDS of West Chester   | 3,000  |
| Art Partners Studio   | 5,000  |
| Bethany Christian School  | 6,000  |
| Brandywine Ballet   | 10,152 |
| Bridge of Hope Lancaster & Chester Counties                       | 5,000  |
| Bryan College\$  Dayton, TN  Huston Hall renovations and projects | 25,000 |

| Center for Vision & Values at Grove City College   | 5,000  |
|--|--------|
| Chester Children's Chorus \$ Swarthmore, PA Support for inititive to educate over 400 children through music — helping provide transportation and long-term year-round support so that children can bring confidence in concerts to excellence in life | 3,000  |
| Chester County Food Bank   | 12,500 |
| Chester County Futures   | 10,000 |
| Child Guidance Resource Centers  | 5,000  |
| Children's Hospital Foundation   | 8,000  |
| City Gate, Inc. \$ Coatesville, PA Support to enable the mission to provide clothing, food and shelter to those in need.   | 6,000  |

| Clarke Pennsylvania, Inc  | 5,000          |
|---|----------------|
| Coatesville Center for Community Health   | 3,000          |
| Commonwealth Foundation for Public Policy Alternatives  | 10,000         |
| Daemion Counseling Center   | 5,000          |
| Eastern University\$ St. Davids, PA   | 5,000          |
| Support to assist first generation students enrolled at Eastern who are economically challenged — funds provided will go to the Charles L. Huston, Jr. Emergency Aid Fund.                              |                |
| Support to assist first generation students enrolled at Eastern who are economically challenged — funds provided will go to the   | 5,000          |
| Support to assist first generation students enrolled at Eastern who are economically challenged — funds provided will go to the Charles L. Huston, Jr. Emergency Aid Fund.  Enchantment Theatre Company | 5,000<br>7,500 |

| Faith First Educational Assistance Corporation\$  Chesapeake, VA  General support | 5,000  |
|---|--------|
| Family Service of Chester County  | 6,000  |
| Gamut Theatre Group   | 3,000  |
| Good Works Inc  | 7,500  |
| The Graystone Society\$  Coatesville, PA  General support                         | 30,000 |
| The Graystone Society\$  Coatesville, PA  In-kind gift of clock                   | 636    |
| Habitat for Humanity of Chester County, Inc                                       | 15,000 |
| The Heritage Foundation   | 10,000 |

| Holcomb Behavioral Health Systems   | 7,500  |
|---|--------|
| Hospice House and Support Care of Williamsburg\$  Williamsburg, VA  Support to explane the quality of living for individuals facing the last phases.  | 5,000  |
| Funding to enhance the quality of living for individuals facing the last phases of life and to support the people they love   |        |
| Institute for American Values\$  New York, NY   | 3,500  |
| Support for studying and strengthening civil society — done in part by making public arguments and conducting public education to strengthen marriage and thrift  |        |
| Intercollegiate Studies Institute\$  Wilmington, DE   | 5,000  |
| Support of Intercollegiate Studies Institute's Leadership for America's Future Campaign   |        |
| Jamestown-Yorktown Foundation, Inc\$  Williamsburg, VA  | 10,000 |
| Support for The Elementary School Scholarship program — funding outreach education programs, on-site visits to our museums and teacher workshops that extend the borders of the classroom and inspire a lifelong love of history for children in disadvantaged schools. |        |
| Jenkins Arboretum & Gardens\$  Devon, PA  | 5,000  |
| Support for the preservation of natural, tranquil woodlands for community enjoyment, to showcase native plants and a world class collection of rhododendrons and azaleas, and to promote environmental horticulture through learning, research, and conservation        |        |
| Kardon Institute for Arts Therapy\$  Philadelphia, PA   | 3,000  |
| Support of an In-House Creative Arts Therapy program — providing affordable music, dance/movement, and art therapy weekly for 200 people with special needs   |        |

| The Leadership Institute  | 5,000  |
|---|--------|
| Lincoln Institute of Public Opinion Research, Inc\$  Harrisburg, PA  Support for conducting public opinion research and related educational projects including public affairs broadcasting  | 15,000 |
| The Lukens Band, Inc. \$ Coatesville, PA Funding to provide low-cost or no-cost musical entertainment to individuals and groups consisting of seniors, or persons of low or moderate incomes  | 20,000 |
| Muscarelle Museum of Art at The College of William & Mary   | 8,000  |
| Musicopia   | 5,000  |
| National Aquarium\$  Baltimore, MD  Support for Terrapins in the Classroom, a hands-on conservation outreach program in which students raise a turtle for science study, and then release into Chesapeake Bay — active in 30 Maryland Schools | 5,000  |
| National Liberty Museum   | 5,000  |

| New Digs Ministry, Inc. \$  Mechanicsburg, PA  Support for growing the program through community outreach with the goal of increasing donations and partnerships; add transportation services which will also increase our ability to receive donations; administrative, organizational and grant writing | 10,000 |
|---|--------|
| Olde Towne Medical Center   | 5,000  |
| Parkesburg Point Youth Center   | 20,000 |
| Pennsylvania Association of Nonprofit Organizations\$  Harrisburg, PA  Public policy funding to protect the rights of charitable organizations  | 5,000  |
| The Phillips Foundation   | 5,000  |
| Presbyterian Children's Village   | 4,000  |
| Providence Classical School   | 3,000  |

| Tyler Arboretum\$  Media, PA   | 3,000   |
|--|---------|
| Support for new netting on the Butterfly House; new plants inside the structure; and larval and nector plants added to the garden as well as aquatic plants for the small water feature in the center of the exhibit |         |
| plants for the small water reature in the center of the exhibit  |         |
| Water Street Ministries\$ Lancaster, PA  | 7,000   |
| Support for the Water Street Women's Shelter — assisting with the yearly cost of shelter for 85 beds that serve 300 to 500 homeless women and children   |         |
| The Williamsburg Symphonia\$ Williamsburg, VA  | 6,000   |
| Support for MEET THE MUSICIANS, musicians who demonstrate instruments to students, exposing them to classical music in preparation for their VA  |         |
| Standards of Learning Exams — and support for INSTRUMENTS FOR KIDS,  |         |
| providing instruments/lessons for free to 5th graders & above  |         |
| Young America's Foundation\$  Herndon, VA  | 10,000  |
| Providing financial assistance to help young leaders attend the Reagan   |         |
| Ranch High School Conference in the spring of 2013.  |         |
| Total Secular Grants not including Matching Gifts\$  | 414,288 |
| Director's Matching Gifts — Secular  |         |
| The Graystone Society\$  Coatesville, PA   | 2,000   |
|  | 2 000   |
| Habitat for Humanity of Chester County, Inc\$  Coatesville, PA   | 2,000   |
| Total Secular\$  | 418,288 |



900 West Valley Road, Suite 204, Wayne, Pennsylvania 19087 (610)832-4955 | Fax: (610)832-4960

www.hustonfoundation.org